



The COMPANY **PROFILE**

2020

Introduction

Is private Family Trading company which was established and registered in Year 2013 with its main office located in Oman.

SMI supplies a wide array of products ranging from simple spare parts or tools to machinery and entire production lines for different industries. Makers include both OEM as well as alternative manufacturers. Since its operation begun, the company has gained continuous success due to its reliable and stable reputation among its client base. Our customers' profiles are diverse, ranging from multi-national companies to public-listed companies to trading companies. But most of them are from Oman, Saudi Arabia, Kuwait, Turkey, Russia, U.A.E, Qatar, China, Azerbaijan, Thailand, Iraq and India.

Vision:

To become the leading Industrial equipment & Spare parts supplier in the market to achieve the highest quality service for maximum customer satisfaction and sustainable growth and profitability.

Mision:

- To achieve the highest level of customer satisfaction.
- To deliver the highest quality of work in the most efficient and economical way.



Values:

- Quality
- Customer Commitment
- Responsibility
- Work Hard
- Desire to be the best
- Low Cost
- Safety and Reliability

Currently, SMI serves the customers in the following areas:

Business Scope

- Oil & Gas Industry
- Petrochemical Industry
- Power Plants
- Electric Power Industry
- Metallurgy & Steel Industry
- Cement Industry
- Textile Industry

Advantages

Next to close cooperation with Original Equipment Manufacturers (OEM), we are able to deliver spare parts at competitive prices.

By instantly recognizing your product needs, we are able to concentrate our sourcing efforts and come back to you with a competitive offer within days.

As a result we help to reduce financial and administrative costs without losing quality by:

- Providing hard-to-find products.
- Finding the most satisfactory prices and shortest possible delivery periods.
- Contacting alternative manufacturers on request in order to find different brands for a larger flexibility.
- Assistance in finding the best offers for complete production machinery.

The range of services delivered by the company is so diverse and covers many areas of trade. We supply:

Our services

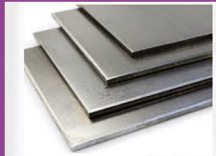
Industrial Equipment & Spare Parts

- Mechanical
- Electrical
- Instrumentation



Raw Material & Chemical

- Metal sheet
- Metal wire
- Steel ball
- Chemical powder
- Industrial liquid



Medical Raw Material & Equipment

- Food & Beverage ingredients
- CARE & Cosmetics raw material
- Fragrance oil



Air Conditioning Ventilation Systems & Equipment

- Heating, ventilation, and conditioning (HVAC air)
- Material Supply, and Installations



Safety Service

- Safety Equipment
- Personal Protective Equipment (PPE)



Our new Services regarding valves

SMI is a Non-OEM Supplier of Parts with an extensive cross-reference database to OEM part numbers for rapid identification of most parts required. Whenever the required part is not in the available database or the identification is uncertain for any reason, a replacement can be produced from the worn part. No parts are considered obsolete. In many cases relatively expensive worn parts can be reworked or repaired which results in considerable savings. All parts, repairs and "as new" remanufactured and surplus equipment supplied by our manufacturers, carry an extended two (1) year warranty equivalent to that of the Original Equipment Manufacturer. Parts are further guaranteed to meet or exceed the quality of OEM parts and be completely interchangeable in form, fit and function to parts supplied by the OEM.

Here are the brands we are able to support you:

- FISHER → Valve Parts, Actuator Parts, Regulator Parts, Positioner/Instrument Parts
- MASONILAN → Valve Trim Parts, Actuator, Regulator, Gasket, Packing, O-Rings, Positioner/Instrument Parts, Seal/Piston/Backup Rings.
- KEYSTONE → Plugs, Seats, Bushings, Packing, Bearings, Fasteners.
- BAILEY → Plug/Stem Assemblies, Cages/Seat Rings, Gaskets, O-Rings, Fasteners, Packing, Miscellaneous
- VALTEK → Gaskets
- ULTRAFLO → Seats, Stems
- ROSEMOUNT → All Parts

Compressors:

DRESSER RAND, AERZENER, AIRPACK, ALUP, ASF, BITZER, BAUER, BLACKMER, MOVEX, BROOMWADE, CHIRON, COMPAIR, GARLOCK, INGERSOLL RAND, KAESER, KNF, MAHLE, BOGE, WACKER, FEDCO.

Industrial Products and Brands:

Pumps and Pump Spares

ALFA LAVAL, DANFOSS, ALMATEC, BOC EDWARDS, BORNEMANN, VEGA, GRUNDFOS, HITACHI, ITT FLYGT, KSB, LOWARA, NETZSCH MOHNO, PROMINENT, SEEPEX, SERVOMEX, SPECK, STEIMEL, TSURUMI, TUCHENHAGEN AND MANY MORE

Valves:

ARKER, ASAHI YUKIZAI, FISHER, EMERSON, DANFOSS, SAMSON, AIR TORQUE, KT-ELECTRONIK, LEUSCH, PFEIFFER, SAMSOMATIC, STARLINE, VETEC, VENTILTECHNIK, ARI, ASCO JOUCOMATIC, BUERKERT, BUSCHJOST, EISELE, FRIEDRICH, GESTRA, HANDTMANN, METSO, HERION, ITT RICHTER, CHEMIETECHNIK, KEYSTONE, KROMBACH, LOTZER & JAMSBURY, NELES, NORGREN-HERION, NORIS, PRO VALVE AMATURE, SPIRAX-SARCO, WIKA, OMAL, ARCA, TAI MILANO, CAMERON, VELAN, KITZ, BONNEY FORGE, KF, GWC ITALIA, TOM WHEATLEY, CRANE, FLOWSEAL, CENTERLINE, DUE-CHEK, PACIFIC VALVES, XOMOX, ALOYCO, FLOWSERVE (EDWARD, NORDSTROM), VOGT, SWI, PK VALVE, APOLLO VALVE

BETTIS, KINETROL,
ROTOHAMMER, WESTLOCK

HOSE, TUBE, CRIMPERS,
& COUPLINGS

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Process Automation Devices

WIKA: (MENSOR, SCANDURA, DH (DESGRANGES
& HUOT), DH-BUDENBERG, ASL, GAYESCO, KSR
KUEBLER

TRARFAG: (SENSOR CONTROLS)

ALCO VALVES GROUP: (ALCO PROCESS VALVES LIMITED,
ALCO SUB-TEK, ALCO HI-TEK)

ABB AUTOMATION PRODUCTS, SIEMENS, YOKOGAWA,
ROCKWELL, PEPPERL + FUCHS, ECOM, BALLUF, BAUMER, BOS CH,
BUERKLIN, DANFOSS, ENDRESS+HAUSER, FISHER-ROSEMOUNT,
HONEYWELL, IFM ELECTRONICS, KLOECKNER-MOELLER, MERLIN GERIN,
MODICON, NEC/MITSUBISHI, OMRON ELECTRONICS, PEPPERL+FUCHS,
SCHMERSAL, SCHNEIDER/TELEMECHANIQUE, SIEMENS, SQUARE-D, TURCK,
TYCO, GRIESHABER, WERMA, TECHTROL, INOXPA, APTEK, STIKO, GRACO

**CONSTRUCTION MACHINES,
MOTORS, & ENGINES**

BEUTELHAUSER, CATERPILLAR, CUMMINS, FLEETGUARD &
DONALDSON, VOLVO, MTU, PERKINS, WAUKESHA, WOODWARD,
JOHN DEERE, DETROIT DIESEL, DEUTZ, YANMAR, SCANIA,
MAN, LIEBHERR, KOMATSU, DEMAG, FLENDER-LOHER, ABB,
BROOK CROMPTON, MITSUBISHI, HITACHI, TADANO,
ATLAS COPCO, BERCO, IPD, ITR, ITM, DANFOSS

INDUSTRIAL GEARBOXES

HANSEN, SUMITOMO, SEW EURODRIVE,
BONFIGLIOLI, BREVINI, MOTOVARIO,
FLENDER

SAFETY EQUIPMENT

DRAGER, HONEYWELL, UVEX,
PETZL,
POK-FIRE, NORTH, 3M
SCOTT, CASELLA,
TYVEK, MSA, ANSELL,
SINGING ROCK

ACTUATORS & ACCESSORIES:

HVAC

PURIFIED AIR, Fresh-AIRE UV, TEMET,
PLYMOVENT, SAGICOFIM, PURAFIL,
DUSTCONTROL

MEDICAL, CARE & COSMETICS Brands

DOW (USA)

DR. PAUL LOHMANN (GERMANY)

EVONIK (GERMANY)

TAIYO (GERMANY)

BASF (GERMANY)

SEPPIC (FRANCE)

SERAPHI CHEM (CHINA) → Good deformer for detergent, both powder & liquid
NATURA TEC (FRANCE) → Expert in lipid chemistry and microalgae technology
CALMAGS (GERMANY) → Stands for Calcium & magnesium products
KURARAY (JAPANESE) → Raw materials for cosmetic products

The companies listed below are some of our industry contacts and
major suppliers





Our industrial Brands



BENTLY NEVADA ALL SERIES

Monitoring Systems



Proximity transducer system



Transmitter
Paperless Recorders
Temperature Controller
DCS power supply
Yokogawa system cable
Yokogawa CS1000/CS3000 system battery
Digital input module
Input/output module



YOKOGAWA ALL SERIES

Brand	Product	Model
YOKOGAWA	Transmitter	EJX Pressure Transmitters EJA Pressure Transmitters YTA110 Temperature Transmitters YTA310/YTA320 Temperature Transmitters
	Paperless Recorders	GX10/GX20/, GP10/GP20, DX1000/DX2000
	Temperature Controller	UT/UT100
	DCS power supply	CP345, CP345-10, CP401, CP451, CP451-10
	System cable	YCB111, YCB141, YCB149, YCB118, YCB148
	CS1000/CS3000 system battery	S9325UK, S9765UK, S9400UK, S9961UK
	Digital input module	ADV151, ADV141, ADV142, ADV551
	Input/output module	AAI141, AAI141-S50, AAI141-H50 AAV141, AAV141-S50 AAV142, AAV142-S50 AAV841, AAV841-S50, AAI841-H50 AAB841, AAB841-S50 AAV542, AAV542-S50 AAI143, AAI143-S50, AAI143-H50

ALLEN BRADLEY ALL SERIES

- Programmable Logic Controller(PLC)
- Programmable Automation Controller(PAC)
- Drives
- Human Machine Interface (HMI)
- Control Products

Honeywell & Rosemount

Honeywell: Transmitter, flame detector

Enraf model 640, 3051 series, 5115 series, 5120 series, 5130 series, 2088 series, 644 & 3144 series...

Rosemount: Pressure/temperature transmitter, Spare parts of analyzer STD700/800, STG700/800, STT SERIES



MTL & P+F

Signal isolator, barrier, surge protector



All Rosemount Products in a glance!!!

	Pressure Measurement		Level Measurement
	Temperature Measurement		Flow Measurement
	Marine Measurement & Analytical		Gas Analysis
	Liquid Analysis		Flame and Gas Detection
	Tank Gauging		Wireless Infrastructure
	Acoustic & Discrete		

OTHER COMPETTIVE BRANDS:

PRODCUT	MFR
Bladder and Piston Accumulators:	OLAER, PARKER, HYDAC, SAIP, EPE, QHP, BOLENZ
Tube and Plate Heat Exchangers:	FLOVEX, ALFA LAVAL, OILTECH/OLAER, SWEP, UNEX
Level Switches:	ELETTROTEC, VALCO, DOMIZI, COLIMA, SUCO
Pressure switches:	ITT NEO DYN, ELETTROTEC, SUCO
Pressure Transducers:	KELLER, WIKA, TRAFAG, HYDAC
Solenoid Valves:	BURKERT, GSR, CAMOZZI, M&M, PARKER, PNEUMAX
Valves:	GEMELS, EFFEBI
Pump:	SETTIMA MECCANICA, MARZOCCHI, BONDIOLI E PAVESI
Seal:	PARKER
Gas Booster:	HASKEL, HII, AUTOCLAVE
Tube Expander/Tube Puller:	MAUS ITALIA
Electric Motor:	MARELLI, SIEMENS, ABB
Filters:	MAHLE, PALL, MP FILTRI, PARKER

HANSEN (industrial gearbox) – Belgium

SUMITOMO Drive Technologies - Japan

E+H & VEGA

Ultrasonic/capacitive/Radar level gauge



Gear Boxes
Paramax

Motor Technology

Hansen M4 Acc

Gear Motors

Hansen Uniminer

Hansen P4

Hansen Uniminer

Cyclo Drives

SEISA Gear

Hansen P4 Single Stage

Sumitomo
Drive Technologies
 **Hansen**
industrial gearboxes

OTHER COMPETTIVE BRANDS:

TOKYO KEISO - JAPAN

FLOW Instruments
LEVEL Instruments
TRANSMITTERS (differential pressure,
level, pressure, absolute pressure)
RECEIVERS

ASAHI YUKIZAI - JAPAN

VALVES (Manual, Automatic, Dymatrix High Performance Resin)
AV GASKET (MAT.: EPDM, PTFE.PVDF Laminated, FKM, IIR-C)
Vinyl Pipe/Fitting
Mixworx Mixer
Falcons High-Precision Flow Control Equipment
Resin & Sand for Casting
Electronic & Molding Material
Water Supply Facility
Reclaimed Water Facility
Sewerage Facility

EVEREXCEED – UK/CHINA

LEAD ACID BATTERY
LITHIUM BATTERY
NICD BATTERY
SOLAR PANEL (300W)
INDUSTRIAL CHARGER
DATA CENTER
ENERGY STORAGE SOLUTION



For only Oman Market:



SMI is able to offer products of T.K. with receiving the Name Plate of the instrument / receiving the old MFG# directly from T.K. in Japan. Our offer would be very competitive. With owning to our long-lasting connection with this manufacturer, we can also assist you in the projects if you are interested in taking advantage of this quality brand.

<https://www.tokyokeiso.co.jp/english/>

Safety Equipment, Services

Portable Gas Detection Fixed Gas Detection
Fire Detection & Suppression
Breathing Apparatus
Face Masks & Filters
Personal protection Equipment (PPE)
Air Sampling Equipment
Risk assessment
Workplace Safety design



EverExceed®
power your applications

EXCLUSIVE AGENCY:

SMA is an exclusive representative of EVEREXCEED in OMAN which is quality manufacturer of battery in various industries. EE as an UK based brand, has been registered in more than 65 countries, and has more than 1500 partners all over the world.

R&D Centers: Manchester UK/Shenzhen China

Manufacturing Facilities: Shenzhen /Shaoguan/Henan China

<https://www.everexceed.com/>



WOERNER

SMA is assigned as a non-exclusive agent of WOERNER in OMAN which is able to offer competitive prices of its components and complete units. It is on us to handle and resolve the technical problems of the equipment of this manufacturer for you if there is any.

**NONEXCLUSIVE
AGENCY:**



Hope our service makes you satisfied!!!

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